# Velocity Risk

# Appetite Guide Coastal E&S Business Owners Policy

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Covered Perils: Wind & Hail, All Other Perils, General Liability

**Deductibles:** variable based on class, construction, year built and distance to coast

Wind & Hail: 1% | 2% | 5% | 10%

Named Storm (per building): 1% | 2% | 3% | 5% | 10%

All Other Perils: \$2,500 | \$5,000 | \$7,500 | \$10,000



#### **Limits (Maximum Bldg/BPP - \$5M TIV)**

	Owner Occupied	\$250,000 - \$5,000,000
Building	Tenant Occupied	\$0 - \$5,000,000
	Lessors Risk	\$250,000 - \$5,000,000
	Owner Occupied	\$50,000 minimum
Business Personal Property (includes Tenant Improvements & Betterments)	Tenant Occupied	\$50,000 minimum
	Lessors Risk	Not required
Business Income (annual/per month)		\$120,000/\$10,000   \$300,000/\$25,000   \$600,000/\$50,000   \$1.2M \$100,000
General Liability (Occurrence/Aggregate/Products Completed Ops) (may vary by class)		\$2M / \$4M / \$4M
Damage to Premises Rented		\$100,000
Medical Expense		\$5,000 (included)
Click to go to General Eligibility Guidelines		

#### **Lessors Risk**

Payroll (maximum)

\$2M \$20M - Account | \$10M location

Multiple occupancy LRO
- Office building with restaurant - use restaurant regardless of % of total floor area
- Office building or strip center other than restaurant - use largest occupant classification (by square footage)

**Special conditions:** must be an eligible class to qualify | no residential occupancy | multiple occupancy LRO all tenants must be an eligible class (does not apply if tenant incidental exposure is <10% of total floor area)

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#### **Contractors**

	Liability Limits	Payroll (maximum)	Sq	uare Footage Cap	Sales (maximum)
	\$1M/\$1M/\$1M	\$2M		50k	\$20M account   \$5M location (up to 30% may be subcontracted costs)
<b>✓</b>	Air Conditioning Systems service/repair	s or Equipment - sales, installation, and	✓	Appliance and Acces	sories - installation and service/repair
<b>✓</b>	Carpentry - Interior only	(3 stories or less)	✓	Carpet, Rug, Furnitur premises only)	e or Upholstery Cleaning (customer's
✓		n - Metal (other than metal should be lboard installation, wood is ineligible)	✓		sembled Millwork Installation - Metal ould be classified as Carpentry) (no doors)
<b>✓</b>	3,	or Sidewalk Repair - paving/repaving ay, rock excavation, filling or grading of	✓	Drywall or Wallboard	,
<b>✓</b>	Electrical Work (interior only) (no high voltage work {over 480		✓	Fence Installation	
$\checkmark$	Floor Covering Installation	on (no ceramic tile or stone)	$\checkmark$	Furniture / Fixtures In	stallation (in offices or stores only)
<b>✓</b>	bending, grinding, beveli	s - sales and installation (includes ing or silvering of plate glass)	✓		ditioning Systems or Equipment - sales quefied petroleum gas (LPGs))
<b>✓</b>	House Furnishings Insta and floor covering)	llation (includes incidental upholstery	✓	Interior Decorators	
✓	Landscape Gardening (r	no tree services, removal, or excavation)	✓	Lawn Sprinkler Instal	lation
✓	Masonry (shop only)		✓	Painting (interior & ex	cterior - 3 stories or less)
<b>✓</b>	Paper Hanging		✓	Plastering or Stucco	Work
<b>✓</b>	Plumbing (commercial and residential)		✓	repair (commercial or	
<b>✓</b>	Residential Cleaning Ser	vices	✓		stories or less) (wood siding is
✓	Sign Painting or Lettering	g (interior only - no spray painting)	$\checkmark$	Tile, Stone, Marble, N	Mosaic, or Terrazzo work (interior only)
✓	Window Cleaning (3 stor	ies or less)			

**Special Conditions:** no violations/fines in the last 3 years | hired and non-owned auto is not available

Ineligible: businesses that use cranes within their operation | businesses that install, repair, or service hot tubs or pools | asbestos abatement | foundation or structural work | installing, design or repair of commercial cooking (AES 300) extinguishing services | installing, repairing, or servicing any of the following: burglar alarm systems, automatic fire extinguishing or protection systems, fire extinguishers, elevators, escalators, computers, school or playground perimeter fencing. fences at airports, electrified fences, fences constructed with straight line or crossed razor wire, fences constructed with razor barbed wire or concertina wire | installing, designing, or servicing high pressure boilers (>15 psi for steam & >30 psi for hot water) | work at heights over 3 stories | rental or leasing equipment to others

#### Office or Professional Services | Office Condominium

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$2M/\$4M/\$4M	\$2M		50k	\$20M account   \$10M location
✓	Accounting, Bookkeeping	g, and Payroll Services	✓	Advertising and Related Service	ces
✓	Barber shops, Beauty Pa (including Nail Salons)	arlor and Hair Styling Salons	✓	Condominium Associations (as	ssociation risk only)
$\checkmark$	Credit Reporting Agencie	es	$\checkmark$	Detective or Investigative Ager	ncies <i>(private)</i> 1
✓	Employment Agencies		✓	Health Maintenance Organizat	ions
✓	Inspection and Appraisal valuation purposes) (Limit	Companies (insurance and \$1M/\$2M/\$2M)	✓	Insurance Agents (Limit \$1M/\$2N	1/\$2M)
$\checkmark$	Interior Decorators		$\checkmark$	Law Offices	
✓	Marine Appraisers or Su	rveyors	✓	Medical Offices	
✓	Nail Salons		✓	Real Estate and Title Agents (r development firms) <sup>1</sup>	no property management/
$\checkmark$	Political Campaign Head	quarters or Offices	$\checkmark$	Security and Patrol Agencies <sup>1</sup>	
✓	Ticketing Agencies		✓	Title Agents	
✓	Veterinarian Offices		✓	Water Companies	

**Special conditions:** office condominium associations in GA limits \$1M/\$2M/\$2M | maximum of 6 stories | underwriting approval required for veterinarian offices, health maintenance organizations, and medical offices with equipment breakdown coverage if BPP is over \$500K; underwriting will require an itemized schedule of equipment. | cyber liability coverage is not eligible for credit reporting agencies, title agents, or collection agencies | 1hired and non-owned auto is not available

**Ineligible:** engineers/architects performing any build or project management services | manufacturer's representatives owned fully or partially by the actual manufacturing company(ies) they represent | collection agencies | labor unions

### **Processing or Services**

	<b>Liability Limits</b>	Payroll (maximum)		<b>Square Footage Cap</b>	Sales (maximum)
	\$2M/\$4M/\$4M	\$2M		50k	\$20M account   \$10M location
<b>√</b>	Appliance and Accessor (commercial or household	ies - installation, servicing, or repair	✓	Bakeries (with baking on prem	ises)
✓	Copying and Duplicating	Stores	✓	Dental Laboratories	
✓	Engraving		✓	Funeral Homes or Chapels <sup>1</sup>	
✓	Jewelry Repair		✓	Laundromat, Laundry and Dry	Cleaning
✓	Lithographing		✓	Mail Box or Packaging Stores	
✓	Mailing or Addressing Co	ompanies (direct mailing)	✓	Photoengraving	
✓	Photographers		✓	Printing	
✓	Shoe Repair		✓	Tailoring or Dressmaking	
✓	Taxidermists		✓	Television or Radio Receiving	Set Installation or Repair
				A	'

**Special conditions:** no manufacturing | central station alarm required if BPP >\$500k | maximum of 3 stories | 1hired and non-owned auto is not available

Ineligible: auto repair or detailing | body shop | car wash | churches | day spas | gym | schools | massage or bodywork services including tanning, tattoo, and medispas | mechanic | pet grooming | waxing services behind screens/curtains/closed doors | yoga/pilates studio

#### Retail

L	iability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
\$	S2M/\$4M/\$4M	\$2M		50k	\$20M account   \$10 location (<50% online sales)
✓	A/C Equipment Dealer	(Limit \$1M/\$1M/\$1M)	✓	Appliance Stores (household (Limit \$1M/\$1M/\$1M)	l, radio, tv, phonograph)
<b>√</b>	Army and Navy Stores	(Limit \$1M/\$1M/\$1M)	✓	Art Galleries (Limit \$1M/\$1M/\$1	M)
✓ .	Auctions and Auctione	ers (Limit \$1M/\$1M/\$1M)	✓	Automotive Parts and Supplie (no rebuilt or used parts)	es (including tires) (Limit \$1M/\$1M/\$1N
<b>√</b>	Bakeries (no baking on	n premises) (Limit \$1M/\$1M/\$1M)	✓	Bicycle Shops (retail, repair a	and maintenance) (Limit \$1M/\$1M/\$1M
·/	Bone, Horn, and Ivory (Limit \$1M/\$1M/\$1M)	Products (retail only)	✓	Bookbinding and Printing Su	pplies (retail) (Limit \$1M/\$1M/\$1M)
✓	Books and Magazine S	Stores¹ (Limit \$1M/\$1M/\$1M)	✓	Building Materials (contractor (Limit \$1M/\$1M/\$1M) (no rebuilt of	
<b>✓</b>	Camera & Photographi	ic Equipment (retail) (Limit \$1M/\$1M/\$1M)	$\checkmark$	Candy or Confectionery Store	es (Limit \$1M/\$1M/\$1M)
	Catalog or Premium Co (Limit \$1M/\$1M/\$1M)	oupon Redemption Stores	✓	Ceramics Stores	
	Clothing, Shoes and And Andrews <i>hide, &amp; wigs)</i>	pparel Stores (including furs, leather,	✓	Collectibles and Memorabilia	
/	Computer and Electror	nics Stores	$\checkmark$	Cosmetics and Beauty Suppl	lies
~	Dairy Products or Butte cream)	er and Egg Stores <i>(including ice</i>	✓	Department Stores	
	Drug and Pharmaceuti	cal Stores	$\checkmark$	Dry Goods Dealers (fabrics,	yarn, & pierce goods - new only)
/	Electrical Lighting Stor	es	✓	Equipment, Fixtures or Supplerestaurant, bars, & hotel)	lies Distributors (office, store,
	Fabric Stores		✓	Feed, Grain, Hay or Straw De	ealers, Seed Merchants
	Fence Dealers		✓	Fire Protection Equipment De	ealers
	Floor Covering Stores		✓	Florists <sup>1</sup>	
	Fruit or Vegetable Dea	lers <sup>1</sup>	✓	Furniture and Home Furnishi	ng Stores
	Gardening, Hardware, Stores <i>(no rebuilt or us</i>	Tools, and Home Improvement red parts)	✓	Gift Shops	
<b>✓</b>	Glass and Glaziers Sto	pres	✓	Hearing Aid Stores	
	Health or Natural Food	Stores (at least 4k sq ft)	$\checkmark$	Hobby, Craft, Artist Supplies,	Painting, Picture or Frame
	Janitorial Supplies		$\checkmark$	Jewelry Stores	
	Locksmiths		✓	Luggage Goods Stores	
	Machinery or Equipme	nt Dealers <i>(farm type only)</i>	✓	Mail Order Houses	
<b>/</b>	Marble Products		✓	Medical, Hospital, and Surgio	cal Supply
/	Music, Musical Instrum	nent Stores	✓	Newsstands <sup>1</sup>	
/	Office Machines or App	pliances <i>(no repair)</i>	✓	Optical Goods	
/	Paint, Wallpaper or Wa	all Covering Stores	✓	Pet Stores	
/	Plumbing Supplies and	l Fixtures	✓	Precision and Scientific Tools	s and Instruments
/	Refrigeration Equipme	nt <i>(commercial)</i>	✓	Sewing Machine Stores	
/	Ship Chandler Stores		✓	Sporting Goods or Athletic E	quipment
<b>/</b>	Stationery or Paper Pro	oducts	✓	Swimming Pools (retail)	
<b>/</b>	Toys (retail)		✓	Trophy Stores	
/	Variety Stores (discour	nt goods)	✓	Video Sales and Rental Store	es

**Special Conditions:** no manufacturing | central station alarm required if BPP >\$500k | inventory required 100% insured to value | maximum of 3 stories | <sup>1</sup>hired and non-owned auto is not available

**Ineligible:** selling, manufacturing, importing or repackaging/relabeling products under insured's name | rental of tools, machinery or equipment | auto & boat dealers | vape, tobacco & dispensaries | adult themed | pawn shops | check cashing | sale of antiques | 24-hour operations | off-premises warehousing | self-storage | convenience stores | grocery stores | beverage stores | fertilizer, junk, tire, or power equipment dealers | 100% drop-ship

#### Restaurant

	Liability Limits	Payroll (maximum)		Square Footage Cap	Sales (maximum)
	\$1M/\$1M/\$1M	\$2M		10k	\$10M account   \$5M location (up to 33% may be catering; no more than 50% alcohol sales)
✓	Casual Dining - Bistros, Brasseries, and Cafe - Diners - Family-style Restaurants	s	✓	Fine Dining	
√	Fast food - Cafes - Cafeteria-style - Buffet - Chicken - Concession Stands / Snack E - Delicatessens and Sandwich - Donut Shops - Drive-ins / Service-in-car - Hamburger / Malt Shops - Hot dog Shops - Oriental-style - Other Ethnic-style - Pizza Shops - Roast Beef - Seafood - Take-out Only		✓	Limited Cooking - Cafes - Coffee Bars or Shops - Concession Stands / Snack B - Delicatessen and Sandwich S - Donut Shops - Drive-ins / Service-in-car - Ice Cream and Yogurt Stores - Pizza Shops - Salad Bars - Take-out Only	Shops

**Special conditions:** liquor liability not available | hired and non-owned auto is not available | BPP > \$500K requires burglar alarm | UL 300 wet ANSUL system required | Frame construction must be 100% sprinklered & have automatic cooking & exhaust extinguishing system | maximum of 3 stories | minimum of 3 years open | no claims (open or closed) in last 3 years.

Ineligible: bars & taverns | entertainment stages including karaoke, bar games, trivia, dancing, etc (incidental single musician permitted) | liquid nitrogen usage | hibachi-style tabletop cooking | boat docks | billiards or darts

#### Wholesale / Distributors

<b>Liability Limits</b>	Payroll (maximum)		Square Footage Cap	Sales (maximum)
\$1M/\$1M/\$1M	\$2M		50k	\$20M account   \$10M location
✓ Air Conditioning and H	VAC Equipment	✓	Appliance (household, home for	urnishings, radio, TV, etc)
✓ Automobile Parts and S	Supplies	✓	Bakeries (no baking on premis	es)
✓ Barber or Beauty Shop labeling)	Supplies (no re-packaging or re-	✓	Bookbinding and Printing Supp	lies
✓ Clothing and Apparel		✓	Collectibles and Memorabilia	
✓ Fabric		✓	Floor Covering	
✓ Florists¹		✓	Fruits or Vegetable <sup>1</sup>	
✓ Gardening and Light Fa	arming Supply	✓	Grocery	
✓ Hardware and Tools		✓	Hearing Aid	
✓ Hobby, Craft or Artists'	Supply	✓	Janitorial Supplies	
✓ Jewelry		✓	Meat, Fish, Poultry, or Seafood (no cutting of meat)	d (Limit \$1M/\$2-3M/\$2M)
✓ Office Machines or App	oliances (Limit \$1M/\$3M/\$2M)	✓	Optical Goods (Limit \$1M/\$3M/\$2	M)
✓ Plumbing Supplies and	Fixtures (Limit \$1M/\$3M/\$2M)	✓	Refrigeration Equipment (Limit S	\$1M/\$3M/\$2M)
✓ Stationery or Paper Pro	oducts (Limit \$1M/\$3M/\$2M)			

**Special conditions:** central station alarm required if BPP >\$500k | inventory required 100% insured to value | direct import from foreign manufacturer requires valid U.S. products liability policy | retail space must be <33% of location square footage | maximum of 3 stories | 'hired and non-owned auto is not available

Ineligible: selling, manufacturing, importing or repackaging/relabeling products under insured's name | tobacco products | toy distributor | 100% drop-ship

#### **General Eligibility Guidelines**

Distance to Coast:

- Alabama, Florida, Louisiana, Mississippi, and Texas: properties located within 1/2 mile from the coast are ineligible.
- Geogia, North Carolina, Maryland, New Jersey, South Carolina, Virgina restrictions may vary.

Buildings must be built 1950 or newer (1961 or newer in Tri-County, FL).

Non-Combustible and Light Metal Frame construction older than 1995 are not eligible.

All locations and operations must be scheduled - we do not write partial operations.

100% Insurance to Value required for building and business personal property; coinsurance applies if under insured; 3% inflation guard applies at renewal.

Roofs must be replaced within the last 20 years. Roofs over 11 years old in FL & TX are subject to the ACV roof valuation endorsement.

Roof must be in Excellent, Good, or Fair condition (3rd party roof scoring tool); ACV applies for Poor roof condition; Severe roof condition is ineligible.

System updates within the last 35 years (plumbing, electrical, HVAC) are required. Does not apply to contents only.

Tenant occupied risks not requiring building coverage are eligible when the building exceeds the maximum # of stories if the building is fully sprinklered with two means of egress.

Risks with up to 50 employees are eligible.

No more than 2 claims in the past 3 years, no loss exceeding \$100,000 (excluding catastrophe losses).

- No open claims or claims with unrepaired damage. No fire losses.
- · No sinkhole losses if Sinkhole coverage is requested.
- · Restaurants: no claims (open or closed) in last 3 years.

Prior continuous coverage required for the past 3 years (unless new venture), with no cancellations or non-renewals.

No storage of inventory, business personal property, or personal property of others in a public warehouse.

All locations must close for business by 1:00 A.M.

Automatic 3% inflation guard for Coverage A & C annually on renewal.

Minimum earned premium of 25% or 85% applies. If coverage was provided during a portion of the wind season (June 1st through November 30th) the 85% MEP applies (does not apply in Virginia).

Minimum liability premium \$750; policy & inspection fees vary by state.

#### Ineligible

- Habitational or Mixed-use Habitational exposure
- Converted dwellings / converted garages
- Triple net leases
- Seasonal or Vacant buildings (more than 60 days)
- Solar panels

**Optional Coverages:** Cyber Liability, Earthquake (SC only), Equipment Breakdown, Hired and Non-Owned Auto Liability, Sinkhole (FL only), Terrorism

### **Additional Coverages & Sublimits**

### **Enhancement Packages**

Description	Sublimit of	Pasa Policy	Business	Contractors	Lessors	Postaurant
Description	Coverage	\$10,000 on premises	Owners	Contractors	Risk	Restaurant
Accounts Receivable	С	\$5,000 off premises	\$25,000	on premises   \$5,0	00 off premis	ses
Appurtenant Structures	А	None		\$50,000		
Broad Form Additional Insured	Liability	Inc	cluded for Bodily Inju	ry and Property Da	mage	
Business Personal Property Temporarily in Portable Storage Units	A, C		\$10	0,000		
Debris Removal	A, C	25% or \$250,000		25% or \$1M		
Dishonesty Exclusion Exception	D		\$10,000			\$25,000
Electronic Data	С	\$10,000		\$25,000		
Extension of Supplemental Payments	А	\$250		\$1,000		
Fine Arts	С		\$10	0,000		
Fire Department Service Charge	С	\$2,500		\$25,000		
Fire Extinguisher Systems Recharge	С	\$5,000		\$25,000		
Leasehold Improvements & Betterments	С		\$50	0,000		
Money Orders & Counterfeit Money	С	\$1,000		\$10,000		
Movable Equipment & Inventory (in the open)	С		\$10	0,000		
Newly Acquired or Constructed Property	A, C	Bldg: \$250,000 <i>per bldg</i> BPP \$100,000 <i>per bldg</i>	Bldg: \$300	,000 <i>per bldg</i>   BPP	\$250,000 pe	er bldg
Ordinance or Law (Cov A / B / C)	A, C		Cov A or \$250,000 (L Demo cost) / 5% of C			ction)
Ordinary Payroll	D		1 n	nonth		
Outdoor Property	A, C	\$2,500 (\$1,000 limit per tree, shrub, or plant)	\$10,000 (	(\$2,500 limit per tree	e, shrub, or p	lant)
Outdoor Signs (attached & detached)	A, C		\$25	5,000		
Period of Indemnity	D	30 Days		180 Days		
Personal Property Off-Premises	С		\$10	0,000		
Personal Effects & Property of Others	С	\$2,500		\$10,000		
Property "In-Transit" (loading/unloading)	С		\$25	5,000		
Property Limit - Theft	С	\$2,500 - furs, jewelry, watches, precious stones gold, silver, etc,patterns, dies, molds, & forms		lry, watches, precio 00 - patterns dies, m		
Seasonal Inventory	С		5	0%		
Sewer or Water Backup	A, C, D		\$15	5,000		
Spoilage	С	\$5,000		\$5,000		\$25,000
Tenant's Glass	С		\$5	,000		
Valuable Papers and Records	С	\$10,000 on premises \$5,000 off premises	\$25,000	on premises   \$5,0	00 off premis	ses
Waiver of Subrogation	Liability		Inc	luded		

#### **Additional Insureds**

Туре	Fee
Additional Insured - Controlling Interest	\$0
Additional Insured - Co-Owner of Insured Premises	\$0
Additional Insured - Mortgagee, Assignee or Receiver	\$0
Additional Insured - Owner or Lessor of Leased Land	\$0
Additional Insured Loss Payable	\$0
Additional Insured - Building Owner	\$0
First, Second, and 3rd Mortgagee	\$0
Additional Insured - Lessor of Leased Equipment	\$250
Additional Insured - State or Political Subdivision - Premises Permits	\$250
Additional Insured - Engineers, Architects or Surveyors	\$250
Additional Insured - Al Requirement	\$250
Additional Insured - Designated Person or Organization	\$250
Additional Insured - Lessor of Premises	\$250
Additional Insured - Vendor	\$250

#### **Contact Us**



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Agent Portal: my.velocityrisk.com

Website: velocityrisk.com

### **Open Counties by State**



#### **Alabama**

Baldwin	Covington
Escambia	Geneva
Houston	Mobile



#### Florida

All counties open except:	
Monroe	



### Georgia

Brantley	Bryan
Camden	Charlton
Chatham	Effingham
Glynn	Liberty
Long	McIntosh
Wayne	



#### Louisiana

Acadia	Ascension	Assumption	
Calcasieu	E. Baton Rouge	Iberville	
Jefferson	Jefferson Davis	Lafayette	
Livingston	Orleans	St. Charles	
St. James	St. John the Baptist	St. Martin	
St. Tammany	Tangipahoa	Washington	
W. Baton Rouge			



Maryland

Anne Arundel	Baltimore	Baltimore City
Calvert	Caroline	Cecil
Charles	Dorchester	Hartford
Howard	Kent	Prince George's
Queen Anne's	Somerset	St. Mary's
Talbot	Wicomico	Worcester



### Mississippi

George	Hancock
Harrison	Jackson
Pearl River	Stone





Beaufort	Brunswick	Camden
Carteret	Chowan	Craven
Currituck <sup>1</sup>	Gates	Hyde <sup>2</sup>
Jones	New Hanover	Onslow
Pamlico	Pasquotank	Pender
Perquimans	Tyrrell	Washington

<sup>1</sup>27927 closed | <sup>2</sup>27960 closed



## **New Jersey**

Atlantic	Cape May
Cumberland	Monmouth
Ocean	

## **Open Counties by State (continued)**

### **South Carolina**



Beaufort	Berkeley
Charleston	Colleton
Dillon	Dorchester
Florence	Georgetown
Hampton	Horry
Jasper	Marion
Williamsburg	



### Texas

Aransas	Bee	Brazoria	
Calhoun	Chambers	Fort Bend	
Galveston	Goliad	Hardin	
Harris	Jackson	Jefferson	
Jim Wells	Kleberg	Liberty	
Live Oak	Matagorda	Nueces	
Orange	Refugio	San Patricio	
The Woodlands	Victoria	Wharton	



## Virginia

Accomack	Charles City	Chesapeake	Essex
Franklin	Gloucester	Hampton	Hopewell
Isle of Wight	James City	King and Queen	King William
Lancaster	Mathews	Middlesex	New Kent
Newport News	Norfolk	Northampton	Northumberland
Petersburg	Poquoson	Portsmouth	Prince George
Richmond	Southampton	Suffolk	Surry
Sussex	Virginia Beach	Westmoreland	Williamsburg
York			