

Middle Market Recent Success Guide

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Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

Target Classes

Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Full Limits (Y/N)	TIV
Apartments	FL	Miami-Dade	2023	Fire Resistive	100%	\$156M	Y	\$100M - \$250M
Apartments	LA	East Baton Rouge	2004	Modified Fire Resistive	100%	\$119M	Y	\$100M - \$250M
Apartments	MO	St. Louis City	2001	Frame	100%	\$77M	Y	\$50M - \$100M
Apartments	IL	Will	2019	Frame	100%	\$73M	Y	\$50M - \$100M
Apartments	NJ	Hudson	2026	Fire Resistive	100%	\$63M	Y	\$50M - \$100M
Apartments	NC	New Hanover	2016	Frame	100%	\$62M	Y	\$50M - \$100M
Apartments	FL	Broward	2024	Fire Resistive	100%	\$62M	Y	\$50M - \$100M
Hospitality	FL	Sarasota	2021	Fire Resistive	100%	\$58M	Y	\$50M - \$100M
Apartments	FL	Miami-Dade	2021	Fire Resistive	100%	\$53M	Y	\$50M - \$100M
Apartments	RI	Providence	2020	Frame	100%	\$45M	Y	\$25M - \$50M
Condominium	CO	Broomfield	2004	Frame	100%	\$41M	Y	\$25M - \$50M
Office	TX	Galveston	2024	Modified Fire Resistive	100%	\$41M	Y	\$25M - \$50M
Retail/Real Estate	FL	Miami-Dade	2017	Fire Resistive	100%	\$40M	Y	\$25M - \$50M
Condominium	MD	Charles	2024	Frame	100%	\$34M	Y	\$25M - \$50M

Please contact your underwriter if you would like additional information