

# Middle Market Recent Success Guide

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## Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

## Target Classes

### Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

### Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

## Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Layer	Attachment Point	TIV
Office	LA	Jefferson	1983	Fire Resistive	100%	\$133M	Primary	-	\$100M - \$250M
Apartments	TX	Harris	2007	Frame	100%	\$112M	Primary	-	\$100M - \$250M
Office	AL	Mobile	1972	Fire Resistive	100%	\$110M	Primary	-	\$100M - \$250M
Assisted Living	TX	Harris	1996	Frame	100%	\$100M	Primary	-	\$100M - \$250M
Apartments	FL	Miami-Dade	2015	Fire Resistive	100%	\$75M	Primary	-	\$50M - \$100M
Apartments	FL	Sarasota	2013	Joisted Masonry	100%	\$69M	Primary	-	\$50M - \$100M
Health Care	FL	Palm Beach	2018	Fire Resistive	100%	\$65M	Primary	-	\$50M - \$100M
Apartments	TX	Harris	2020	Frame	100%	\$61M	Primary	-	\$50M - \$100M
Condominium	FL	Collier	2019	Fire Resistive	100%	\$59M	Primary	-	\$50M - \$100M
Hospitality	SC	Charleston	2009	MNC	100%	\$58M	Primary	-	\$50M - \$100M
Apartments	TX	Harris	2015	Frame	50%	\$53M	Primary	-	\$250M - \$500M
Apartments	TX	Harris	2008	Frame	100%	\$50M	Primary	-	\$500M - \$1B
Condominium	LA	Orleans	2015	Fire Resistive	100%	\$50M	Primary	-	\$50M - \$100M
Apartments	NC	Brunswick	2023	Frame	100%	\$49M	Primary	-	\$25M - \$50M
Apartments	FL	Brevard	2023	Frame	100%	\$48M	Primary	-	\$25M - \$50M
Apartments	VA	Virginia Beach City	2021	Fire Resistive	50%	\$46M	Primary	-	\$50M - \$100M
Churches/Nonprofit	FL	Miami-Dade	2017	Fire Resistive	100%	\$42M	Primary	-	\$25M - \$50M
Warehousing	FL	Polk	2023	MFR	100%	\$40M	Primary	-	\$25M - \$50M
Assisted Living	FL	Palm Beach	2018	Fire Resistive	62%	\$40M	Primary	-	\$50M - \$100M
Retail/Real Estate	TX	Harris	2008	MNC	100%	\$39M	Primary	-	\$25M - \$50M
Retail/Real Estate	LA	Orleans	2011	Fire Resistive	100%	\$38M	Primary	-	\$25M - \$50M
Apartments	LA	East Baton Rouge	2004	Frame	100%	\$37M	Primary	-	\$25M - \$50M
Restaurants	AL	Mobile	2020	Frame	100%	\$36M	Primary	-	\$25M - \$50M

*Please contact your underwriter if you would like additional information*