

Middle Market Recent Success Guide

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Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

Target Classes

Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Layer	Attachment Point	TIV
Apartments	FL	Sarasota	2016	Fire Resistive	100%	\$104M	Primary	-	\$100M - \$250M
Retail/Real Estate	FL	Palm Beach	2001	Fire Resistive	100%	\$100M	Primary	-	\$100M - \$250M
Apartments	LA	St. Tammany	2008	Frame	100%	\$52M	Primary	-	\$50M - \$100M
Apartments	LA	East Baton Rouge	2015	Frame	100%	\$50M	Primary	-	\$50M - \$100M
Apartments	NC	New Hanover	2022	Frame	100%	\$46M	Primary	-	\$25M - \$50M
Retail/Real Estate	FL	Miami-Dade	2020	Fire Resistive	100%	\$44M	Primary	-	\$25M - \$50M
Health Care	LA	Vermilion	2011	Frame	100%	\$42M	Primary	-	\$25M - \$50M
Apartments	LA	Lafayette	2021	Frame	100%	\$40M	Primary	-	\$25M - \$50M
Apartments	FL	Miami-Dade	2026	Fire Resistive	100%	\$65M	Primary	-	\$50M - \$100M
Apartments	FL	Miami-Dade	2024	Joisted Masonry	100%	\$78M	Primary	-	\$50M - \$100M
Office	LA	Orleans	2008	MNC	100%	\$57M	Primary	-	\$50M - \$100M
Apartments	LA	Calcasieu	2023	Frame	100%	\$35M	Primary	-	\$25M - \$50M
Retail/Real Estate	LA	Calcasieu	2018	Frame	100%	\$43M	Primary	-	\$25M - \$50M
Churches/Nonprofit	FL	Orange	2013	MNC	100%	\$50M	Primary	-	\$50M - \$100M
Hospitality	TX	Harris	2013	MNC	100%	\$82M	Excess	\$30M	\$100M - \$250M
Apartments	FL	Orange	2018	MFR	100%	\$59M	Primary	-	\$50M - \$100M
Retail/Real Estate	FL	Orange	1999	MNC	100%	\$100M	Primary	-	\$100M - \$250M
Apartments	FL	Broward	2022	Fire Resistive	100%	\$77M	Primary	-	\$50M - \$100M
Retail/Real Estate	AL	Baldwin	2004	Fire Resistive	100%	\$67M	Primary	-	\$50M - \$100M
Education	FL	Hillsborough	2023	Joisted Masonry	100%	\$51M	Primary	-	\$50M - \$100M

Please contact your underwriter if you would like additional information