

# Middle Market Recent Success Guide

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## Target Attributes

- ✓ Well-Maintained properties
- ✓ Favorable loss history
- ✓ No history of litigation or PA involvement
- ✓ Adequate valuation

## Target Classes

### Primary

- ✓ Apartments (1990 & newer)
- ✓ Real Estate
- ✓ Offices
- ✓ Retail / Shopping Centers
- ✓ Restaurants
- ✓ Hospitals / Healthcare
- ✓ Medical Offices
- ✓ Assisted Living

### Secondary

- ✓ Churches
- ✓ Hospitality
- ✓ Education
- ✓ Warehouses

## Recent Bound Accounts

Class	State	County	Year Built	Construction	Participation	Limit	Layer	Attachment Point	TIV
Condominiums	NY	Kings	2022	Fire Resistive	100%	\$84M	Primary	-	\$50M - \$100M
Assisted Living	TX	Brazos	2020	Frame	100%	\$54M	Primary	-	\$50M - \$100M
Office	LA	St. Tammany	2008	MFR	75%	\$54M	Primary	-	\$50M - \$100M
Apartments	GA	Bryan	2019	Frame	100%	\$36M	Primary	-	\$25M - \$50M
Apartments	FL	Collier	2024	Fire Resistive	100%	\$126M	Primary	-	\$100M - \$250M
Office	AL	Mobile	2008	MNC	100%	\$60M	Primary	-	\$50M - \$100M
Apartments	FL	Lee	2024	MNC	100%	\$65M	Primary	-	\$50M - \$100M
Apartments	FL	Osceola	2020	Frame	100%	\$58M	Primary	-	\$50M - \$100M
Apartments	FL	Lee	2021	Frame	100%	\$59M	Primary	-	\$50M - \$100M
Hospitality	FL	Broward	2020	Fire Resistive	100%	\$75M	Primary	-	\$50M - \$100M
Retail/Real Estate	FL	Broward	2007	Fire Resistive	100%	\$50M	Primary	-	\$100M - \$250M
Apartments	FL	Miami-Dade	2024	MFR	100%	\$37M	Primary	-	\$25M - \$50M
Retail/Real Estate	NY	Suffolk	2000	Frame	100%	\$70M	Primary	-	\$50M - \$100M
Apartments	FL	Broward	2023	Fire Resistive	100%	\$50M	Primary	-	\$50M - \$100M
Apartments	AL	Mobile	2024	Frame	100%	\$46M	Primary	-	\$25M - \$50M
Apartments	FL	Volusia	2024	Joisted Masonry	100%	\$32M	Primary	-	\$25M - \$50M
Office	SC	Berkeley	2008	Fire Resistive	100%	\$54M	Primary	-	\$50M - \$100M
Apartments	FL	Broward	2025	Fire Resistive	100%	\$48M	Primary	-	\$25M - \$50M
Apartments	FL	Miami-Dade	2021	Joisted Masonry	86%	\$124M	Primary	-	\$100M - \$250M
Office	TX	Harris	1982	MNC	100%	\$58M	Primary	-	\$50M - \$100M
Apartments	FL	Osceola	2014	Frame	100%	\$52M	Primary	-	\$50M - \$100M
Apartments	FL	Polk	2023	Frame	100%	\$51M	Primary	-	\$50M - \$100M

*Please contact your underwriter if you would like additional information*